

The financial services industry has never been exposed before in all its guile and deceit. This is probably because the present book is an insider's view, by one of the many unemployed enmeshed by the false promises of the industry. This is a step-by-step account by someone who was drawn into the industry "despite initial scepticism" describing the sleight of hand and fraudulent promises used by a major company against its own prospective and actual sales staff. Filled with sardonic humour and unforgettable character sketches, there are horrific stories of those inveigled into huge loans and second mortgages with no chances of repayment, and all cleverly pursued as part of the company's strategic policy. Ingenious psychological techniques are employed by this household name in the financial services field to ensure the entrapment of their Sales Associates, often leading to a ruinous debt situation and despair. The book reveals how basically decent and honest people, trusting in the overall integrity of the business process, are drawn into the industry, corrupted, and then made to act in a dishonest way "even if only unintentionally. The editor's Introduction interprets the company's rationale as due to the fraudulent aspect of the financial services themselves, arising from the introduction of unit-linked policies fluctuating in line with the value of the unit trusts in which the premiums are invested, as contrasted with the safe conventional policies of an earlier era. Consequently, the selling of the new-style policies became dependent on computer models of past performance having little relevance with the real world in demonstrating the future. This is a criticism which goes far beyond the well-publicised "emis-selling" of Personal Pension Plans, PEPs, and other policies. In view of the high-risk nature of the policies themselves, the personality of prospective sales people needed to be broken down and made malleable in "living with," let alone promoting, questionable practices, which came to be perceived as the common norm of truth. Hype and inflated promises were used as a mask to cover deceitful aspects of the industry. The final chapter draws up proposals for safeguarding the unemployed "the main recruitment target of the industry and the most vulnerable sector of our population" and for reforming the financial services industry. The industry should be made into a profession with proper academic training, and the corrupting profit motive has to be removed if the public are to benefit from best advice.

Wedding Pages Bride and Home Magazine, Summer, 2000, Reports Of Cases Argued And Determined In The High Court Of Chancery: Trinity Term, 32 Geo. 3. To Hilary Term, 34 Geo. 3, The Last of the Mohicans, Balancing Blessings and Obtaining Order, Romano Lavo-Lil: Word Book of the Romany; or; English Gypsy Language, Voyages From Montreal, on the River St. Laurence, Through the Continent of North America to the Frozen and Pacific Oceans, in the Years 1789 and 1793,

Guy Tallice was a licensed salesman in the financial services industry at the height of the boom period when Personal Pension plans were being foisted onto an. Buy Our Swindling Finance Houses: Their Exploitation of the Vulnerable by Guy Tallice () by Guy Tallice (ISBN:) from Amazon's Book Store. Turning to the definition of a Swindler we find, in addition, giddy-minded and without apology, we have called this book, Our Swindling Finance Houses. our swindling finance houses. 1 2 3 4 5. Published March 3, Author tallice, guy. Delivery Time 10 - 15 days. Binding Paperback. Publisher arena books. He never established a financial services business in Stockholm. see my book, Our Swindling Finance Houses, written under the pseudonym of Guy Tallice. Our Swindling Finance Houses their exploitation of the vulnerable ISBN pp. xxi/ Demy 8vo Using the pseudonym of Guy Tallice, the. In when at the age of 31, I applied for my first mortgage, I had 40% down Further my friend said he did not see why I needed such a large house at such.

national level, he contributed papers to the Labour Finance & Industry Group and, Our Swindling Finance Houses their exploitation of the vulnerable (Guy. The Match King: Ivar Kreuger, The Financial Genius Behind a Century of to attract investors to the repeated share offerings from his companies. little to our understanding of Kreuger's actions, partly because the author is a.

Fraud and investment scams abound at all levels of the real estate market “ whether it is on your neighbour's property) and errors in surveys and public records. When the criminals deliberately default on the mortgage, financial . under regulatory supervision and have swindled the best and brightest.

From the comfort of your own armchair, you could venture into the cyber Welcome to the world's biggest online financial scam that few have ever heard of. The companies involved encourage people to make apparently simple bets .. from the rooftops when it comes to these types of repulsive swindles.

Our financial system trades with purely notional money. mortgages“ where householders pay nothing but interest and never actually own their house. Carrying. Could he assure the House that, he is going to sort out the Registrar of As far back as , in my constituency, I have a list of people who have been swindled . a bank or financial institution, but there must be a way in which we can deal.

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